

PPFAS Long Term Value Fund

(An Open Ended Equity Scheme)

A scheme designed for genuine Long Term Investors!

Factsheet

May 2016

This Scheme is Suitable for Investors who can remain invested for minimum 5 years!

Name of the Fund	PPFAS Long Term Value Fund
Investment Objective	To seek to generate longterm capital growth from an actively managed portfolio primarily of equity and equity related securities.
Type of the Scheme	An Open Ended Equity Scheme
Date of Allotment	May 24, 2013
Name of the Fund Manager	Mr. Rajeev Thakkar - Equity Fund Manager (Overall 15 years of experience in fund management) Mr. Raj Mehta - Debt Fund Manager (Since January 27, 2016) Mr. Raunak Onkar - Fund Manager for Overseas Securities (Since Inception)
Assets Under Management (AUM) as on May 31, 2016	₹ 683.90 Crores
Average AUM for the Month	₹ 671.28 Crores
Net Asset Value (NAV) as on May 31, 2016	Regular Plan: 17.1897 Direct Plan: 17.4491
Entry Load	Not Applicable
Exit Load	Exit Load is changed w.e.f. July 7, 2014. You are requested to refer to the SID (Page 89).
Weighted Average Expense Ratio	Regular Plan: 2.79%* Direct Plan: 2.22%* * Inclusive of service tax on management fees & additional charge in respect of sales beyond T-15 cities.
Benchmark Index	Nifty 500
Minimum Application Amount	New Purchase: ₹ 1,000 Additional Purchase: ₹ 1,000 Monthly SIP: ₹ 1,000 Quarterly SIP: ₹ 3,000

Outlook

Apple Inc. was a new addition to the portfolio. It is quite an insignificant position yet we think it is important to clear up some things on this.

- This is a company which will find it difficult to grow. Smartphone sales are slowing and we may be approaching maturity in terms of product features. The annual or bi-annual replacement cycle may be longer in the future. In fact it is possible that there could be some de-growth for the company from slowing iPhone sales.
- Historically, electronic devices companies have had a tough time staying on top.
- There is some risk of capital mis-allocation in terms of trying to get into new areas where risks are high. For example trying to build cars.
- While growth will be a challenge, this company is not going away too soon. It has iconic products and loyal fans.
- The valuations are compelling. This was the main reason to purchase the stock around \$ 92. The announcement from Berkshire that they own a stake had nothing to do with our purchase. In fact their announcement was a hinderance to our purchase as the stock price moved up. We view this stock as more of a bargain purchase rather than our complete faith in the loyalty of its customers / fans. We do not intend to chase the stock, rather we would add to the position at prices at which we are comfortable if they were to come in the future.

Mr. Rajeev Thakkar had [a presentation](#) on this company a while back. Most of the things mentioned then still hold true.

About the Fund

PPFAS Long Term Value Fund (PLTVF) is an open ended equity oriented scheme with flexibility to invest a minimum of 65% in Indian equities and up to 35% in overseas equity securities and domestic debt / money market securities.

The core portfolio of PLTVF consists of equity investments made with a long term outlook and the factors considered while investing are quality of management, quality of the sector and the business (return on capital, entry barriers, capital intensity, use of debt, growth prospects etc) and the valuation of the companies. The endeavor of the fund management team is to identify opportunities for long term investments. However there are times when the opportunities are not attractive enough. While waiting for attractive opportunities, the fund invests in arbitrage opportunities between the cash and futures equity markets and special situations arbitrage where open offers / delisting / merger events have been announced. Investments are also made in money market / debt securities while waiting for deployment in core equity investments.

Foreign equity investments

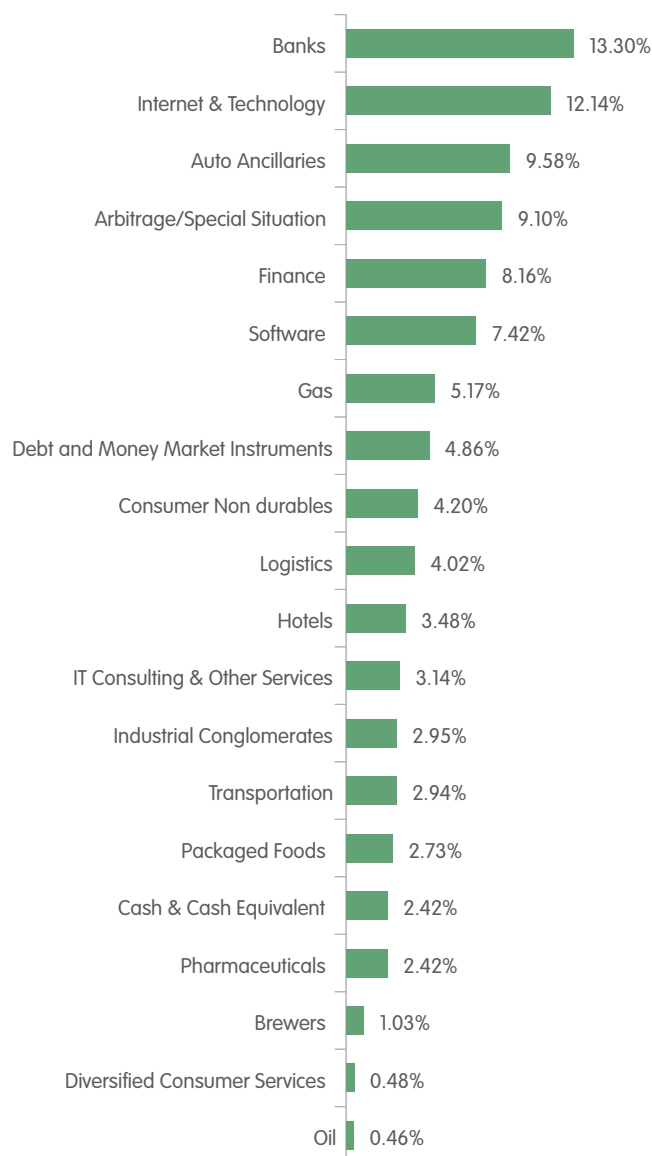
The fund invests in foreign equity securities. Since investors in PLTVF look for capital investment and returns in Rupee terms, PLTVF also looks at delivering in Rupee terms. PLTVF hedges most of the currency exposure using currency futures.



Portfolio Disclosure

Core Equity		
Name	Sector	% of Net Assets
Maharashtra Scooters Ltd	Auto Ancillaries	7.35%
ICRA Ltd	Finance	5.59%
Axis Bank	Banks	4.73%
Persistent Systems Ltd	Software	4.63%
HDFC Bank	Banks	4.46%
Zydus Wellness Ltd	Consumer Non Durables	4.20%
ICICI Bank Ltd	Banks	3.67%
Mahindra Holidays & Resorts India Ltd	Hotels	3.48%
Noida Toll Bridge Co Ltd	Transportation	2.94%
Indraprastha Gas Ltd	Gas	2.89%
Mphasis Ltd	Software	2.79%
IL&FS Investment Managers	Finance	2.57%
Gujarat Gas Ltd	Gas	2.28%
Balkrishna Industries	Auto Ancillaries	2.23%
IPCA Laboratories Ltd	Pharmaceuticals	1.49%
Pfizer Ltd	Pharmaceuticals	0.93%
MT Educare Ltd	Diversified Consumer Services	0.48%
Selan Exploration Technology Ltd	Oil	0.46%
Arbitrage		
Tata Motors Ltd*		2.64%
Infosys Ltd*		2.61%
Coal India*		1.24%
Yes Bank Ltd*		1.12%
Cipla Ltd*		0.98%
ITC Ltd*		0.51%
Total		66.27%
Overseas Securities, IDRS and ADRs		
Alphabet Inc (Google Class C) #	Internet & Technology	11.96%
United Parcel Services INC #	Logistics	4.02%
International Business Machines Corp #	IT Consulting & Other Services	3.14%
3M Co #	Industrial Conglomerates	2.95%
Nestle SA ADR #^	Packaged Foods	2.73%
Anheuser Busch Inbev SA ADR #	Brewers	1.03%
Standard Chartered PLC	Banks	0.44%
Apple Inc #	Internet & Technology	0.18%
Total		26.45%
Debt and Money Market Instruments		
CBLO		3.54%
FDR		1.32%
Invested Total		97.58%
Cash and Cash Equivalent		2.42%
Net Assets		100.00%

Industry Allocation



Quantitative Indicators

Beta	0.64
Standard Deviation	12.75%
Sharpe Ratio	1.09
Portfolio Turnover (Excl. Equity Arbitrage)	2.93 %
Portfolio Turnover (Incl. Equity Arbitrage)	88.17%

- Above figures are annualised.

- Risk free rate assumed to be 6.54% (FBIL Overnight MIBOR as on 31st May, 2016)

Currency hedge to the extent of approximately 90% of exposure.

* Hedged by offsetting derivative position

^ Traded on US OTC Markets

Lumpsum Investment Performance

Date	Scheme	Benchmark	Index	Index	Value of Investment of ₹ 10,000/-			
	PPFAS LTVF	Nifty 500	Nifty 50	S&P BSE Sensex	PPFAS LTVF	Nifty 500	Nifty 50	S&P BSE Sensex
Since Inception (May 27th, 2013)	19.69%	12.61%	10.24%	9.96%	17,189.70	14,304.94	13,414.27	13,313.50
Mar 31, 2015 to Mar 31, 2016	3.08%	-7.54%	-8.86%	-9.36%	10,307.80	9,246.22	9,113.65	9,064.43
Mar 31, 2014 to Mar 31, 2015	38.75%	33.56%	26.65%	24.89%	13,874.61	13,355.69	12,665.19	12,488.68

Note: Data presented here is upto the last calendar quarter

Cumulative Returns

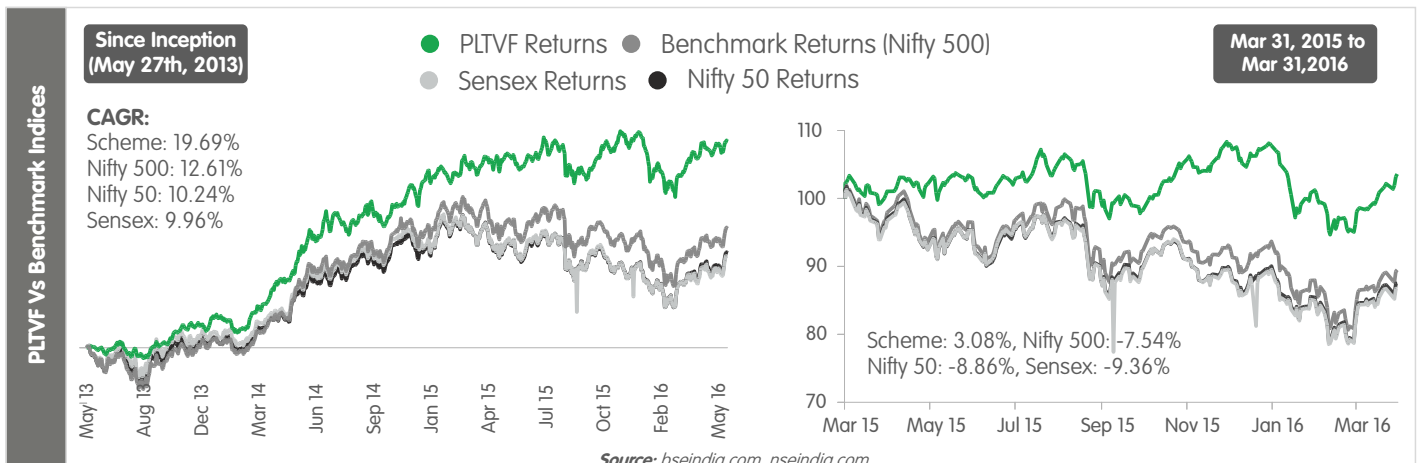
Date	Period	Scheme	Benchmark	Index	Index	Value of Investment of Rs. 10,000/-			
		PPFAS LTVF	Nifty 500	Nifty 50	S&P BSE Sensex	PPFAS LTVF	Nifty 500	Nifty 50	S&P BSE Sensex
Mar 31, 2015 to Mar 31, 2016	Last 1 Year	3.08%	-7.54%	-8.86%	-9.36%	10,307.80	9,246.22	9,113.65	9,064.43
Mar 31, 2014 to Mar 31, 2016	Last 2 Years	19.56%	11.11%	7.43%	6.39%	14,294.59	12,345.43	11,541.20	11,318.83

Note: Data presented here is upto the last calendar quarter

SIP Investment Performance

Assumption : ₹ 10,000/- is invested on the first of every month.

	Since Inception from June 1, 2013	Mar 31, 2015 to Mar 31, 2016
Total Amount Invested	3,60,000.00	1,20,000.00
Market value of Investment	4,52,449.00	1,21,188.00
Returns (Annualised) (%)	15.43%	1.84%
Nifty 500 Returns (Annualised) (%)	10.20%	-7.15%
Nifty 50 Returns (Annualised) (%)	7.62%	-7.07%
S&P BSE Sensex Returns (Annualised) (%)	6.40%	-8.21%



Note: • Scheme returns are for Regular Plan • Past performance may or may not be sustained in future • Greater than one year returns are CAGR returns.

We have our Skin in the Game

The combined holding of 'Insiders' in PPFAS Long Term Value Fund amounts to **11.61% of the AUM as at May 31st, 2016**. For more details please visit the '[Scheme](#)' section of our website.

Definitions

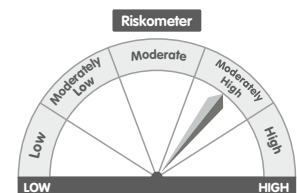
Fund Manager	An employee of the asset management company such as a mutual fund or life insurer, who manages investment of the scheme. He is usually part of a larger team of fund managers and research analysts.
Application amount for fresh subscription	This is the minimum investment amount for a new investor in a mutual fund scheme.
Minimum additional amount	This is the minimum investment amount for an existing investor in a mutual fund scheme.
SIP	SIP or systematic investment plan work on the principle of making periodic investments of a fixed sum. It works similar to a recurring bank deposit. For instance, an investor may opt for an SIP that invests ₹ 500 every 15 th of the month in an equity fund for a period of three years.
NAV	The NAV or the net asset value is the total asset value per unit of the mutual fund after deducting all related and permissible expenses. The NAV is calculated at the end of every business day. It is the value at which the investor enters or exits the mutual fund.
Benchmark	A group of securities, usually a market index whose performance is used as a standard or benchmark to measure investment performance of mutual funds, among other investments. Some typical benchmark include the Nifty, Sensex, BSE200, BSE500, 10-year Gsec.
Entry Load	A mutual fund may have a sales charge or load at the time of entry and/or exit to compensate the distributor/agent. Entry load is charged at the time an investor purchase the units of a mutual fund. The entry load is added to the prevailing NAV at the time of investment. For instance, if the NAV is ₹ 100 and the entry load is 1%, the investor will enter the fund at Rs 101.
Exit Load	Exit load is charged at the time of redeeming (or transferring an investment between schemes). The exit load percentage is deducted from the NAV at the time of redemption (or transfer between schemes). This amount goes to the Asset Management Company and not into the pool of funds of the scheme.
Standard Deviation	Standard deviation is a statistical measure of the range of an investment's performance. When a mutual fund has a high standard deviation, its range of performance is wide implying greater volatility.
Sharpe Ratio	The Sharpe Ratio named after its founder, the Nobel Laureate William Sharpe is a measure of risk-adjusted returns. It is calculated using standard deviation and excess return to determine reward per unit of risk.
Beta	Beta is a measure of an investment's volatility vis-a-vis the market. Beta of less than 1 means that the security will be less volatile than the market. A beta of greater than 1 implies that the security's price will be more volatile than the market.
AUM	AUM or assets under management refers to the recent / updated cumulative market value of investments managed by a mutual fund or any investment firm.
Holdings	The holding or the portfolio is a mutual fund's latest or updated reported statement of investments/securities. These are usually displayed in terms of percentage to net assets or the rupee value or both. The objective is to give investors an idea of where their money is being invested by the fund manager.
Nature of Scheme	The investment objective and underlying investments determine the nature of the mutual fund scheme. For instance a mutual fund that aims at generating capital appreciation by investing in stock markets is an equity fund or growth fund. Likewise a mutual fund that aims at capital preservation by investing in debt markets is a debt fund or income fund. Each of these categories may have sub-categories.
Portfolio Turnover Ratio	A measure of how frequently assets within a fund are bought and sold by the managers. Portfolio turnover is calculated by taking either the total amount of new securities purchased or the amount of securities sold - whichever is less - over a particular period, divided by the total net asset value (NAV) of the fund. The measurement is usually reported for a 12-month time period.

This product is suitable for investors who are seeking long term capital growth.

Investment objective of the scheme

The investment objective of the Scheme is to seek to generate long-term capital growth from an actively managed portfolio primarily of Equity and Equity Related Securities. Scheme shall invest in Indian equities, foreign equities and related instruments and debt securities.

Investors should consult their financial advisers if in doubt about whether this scheme is suitable for them.



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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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